

From: [Bob Christoff](#)
To: [LNGStudy](#)
Subject: LNG Study
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Attachments: [LNG Export Support Letter-Christoff.docx](#)

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Please review my attached letter of support. Thank You!

Bob Christoff
Human Resources Manager
Dearing Compressor & Pump Co.
330-599-5738

Dearing



Compressor & Pump Co.

3974 Simon Road ♦ Youngstown, OH 44512
Phone: 330-599-5720 Fax: 330-599-5724

Dear LNG Export Policy Maker:

Dearing Compressor & Pump Company provides support to the natural gas industry. We and many other companies in Ohio & Pennsylvania have been fortunate to benefit from the “shale gas revolution,” which has provided a new and abundant source of this clean and economical fuel from the Utica & Marcellus fields and other similar formations. We believe it is important for the natural gas industry to remain robust and productive, not only for our own business and employees, but also for the entire state of Ohio, Pennsylvania and for the whole country. We also believe the recent NERA Economic Consulting report commissioned by the Department of Energy provides strong support for allowing overseas sales of liquefied natural gas (LNG). This will help keep the industry strong and benefit the whole economy.

We were very pleased that the report found, under all the scenarios it analyzed, “the U.S. would experience net economic benefits from increased LNG exports” and that “across the scenarios, U.S. economic welfare consistently increases as the volume of natural gas exports increased.” The report noted that “U.S. LNG exports provide an opportunity for natural gas producers to realize additional profits” by selling gas in overseas markets.

New markets for this resource will help curb the “boom or bust” cycle we often see in natural gas drilling. With supply outstripping domestic demand, we are already experiencing a significant decrease in drilling activity. Opening overseas markets will help keep exploration and production efforts up and running. That will support our business, but it will also help ensure that our nation has adequate and affordable supplies of this valuable energy resource.

As someone who has personally experienced the decline of the steel industry in Western Pennsylvania and Northeastern Ohio, I can’t overestimate how refreshing it is to have the natural gas industry “breathe life” into local areas which had been in decline economically. In human terms, this allows families to stay together since there is no longer a need to leave this area to find a job and a future. At our company alone, we have hired over 100 people in the past two years to meet our production requirements. This has given some young people a chance at a future and a solid career. It has also given some others a bit older to have a chance at a second career that is sustainable and not subject to layoff cycles. These are the faces that I see each day as I walk the floor of our shop.

For the benefit of our country, our local economies and these individuals that I have just mentioned, we support the NERA report’s findings and urge approval of the pending export applications.

Very truly yours,

DEARING COMPRESSOR & PUMP CO.

Robert A. Christoff
Human Resources Manager